

## Business Review July-September 2025 OCTOBER 29, 2025

#### AGENDA

TM CONTRACTOR OF THE CONTRACTO

- Q3 2025 Business Review
- 2 Q3 Financial Results
- 3 Outlook
- Questions & Answers



Markus Mäki Interim CEO



Santtu Kallionpää CFO



#### SHORT LOOK AT THE HISTORY

#### REMEDY HAS BEEN BUILT ON EXCEPTIONAL HISTORY OF PROFITABLE GAMES

- Latest game projects haven't worked out commercially.
- As we've rapidly grown, we haven't been able to manage projects as successfully as needed.

- We have a talented team, and a solid foundation.
- We need to move faster and more decisively.

- We have a great portfolio of games in the works.
- We will get back to the profitable track with our games.

Game	Return for Remedy
Death Rally	
Max Payne	
Max Payne 2	
Alan Wake	
Alan Wake: AN	
Quantum Break	
CrossfireX	
Control	
(Vanguard)	
Alan Wake 2	
FBC: Firebreak	

#### Q3 2025 HIGHLIGHTS

SHARPENING FOCUS AFTER A DIFFICULT QUARTER

#### FINANCIAL HIGHLIGHTS

€12.2M

in Revenue

-32% from comparison period (€17.9M)

€0.7M

in EBITDA

-89% from comparison period (€6.6M)

€-16.4M

in EBIT

€-18.8M from comparison period (€2.4M)

€11.3M

in Operating cash flow

+41% from comparison period (€8.0M)



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#### **OTHER HIGHLIGHTS**

- In August 2025, Remedy celebrated its 30<sup>th</sup> year of making video games.
- In September 2025, Remedy released Breakpoint, a first Major Update to improve *FBC: Firebreak* and address selected core issues noticed in the game after its launch in June 2025.
- Remedy recognized a non-cash impairment of EUR 14.9 million for Q3 2025, representing a majority of the capitalized development costs and allocated purchased publishing and distribution rights for *FBC: Firebreak*.
- After the review period, Remedy updated its outlook for 2025. Remedy now expects its revenue to increase from the previous year and operating profit (EBIT) to be negative and below the previous year.
- After the review period, Tero Virtala stepped down from CEO position of Remedy and Markus Mäki was appointed as the interim CEO. Markus Mäki stepped down as the Chairman of the Board and the Board of Directors elected Henri Österlund as the new Chairman.





### REMEDY ENTERTAINMENT 2025

#### FBC: FIREBREAK OVERVIEW

- Game was launched in June.
- Numerous updates and patches introduced.
- "Breakpoint" Major Update rolled out in September.

- First discounts were implemented.
- Player metrics improved after the update.
- Sales unfortunately remained on a low level.

- Next update planned for later this year.
- In 2026, we continue with updates that enhance player value and make sense for us financially.



#### FBC: FIREBREAK LONGER-TERM BENEFITS FOR US

- Our first multiplayer game works well in a crossplatform environment.
- We've been able to operate the game as a live service.

• We've gained valuable experience in self-publishing, which will lower the risk-profile for our future game launches.

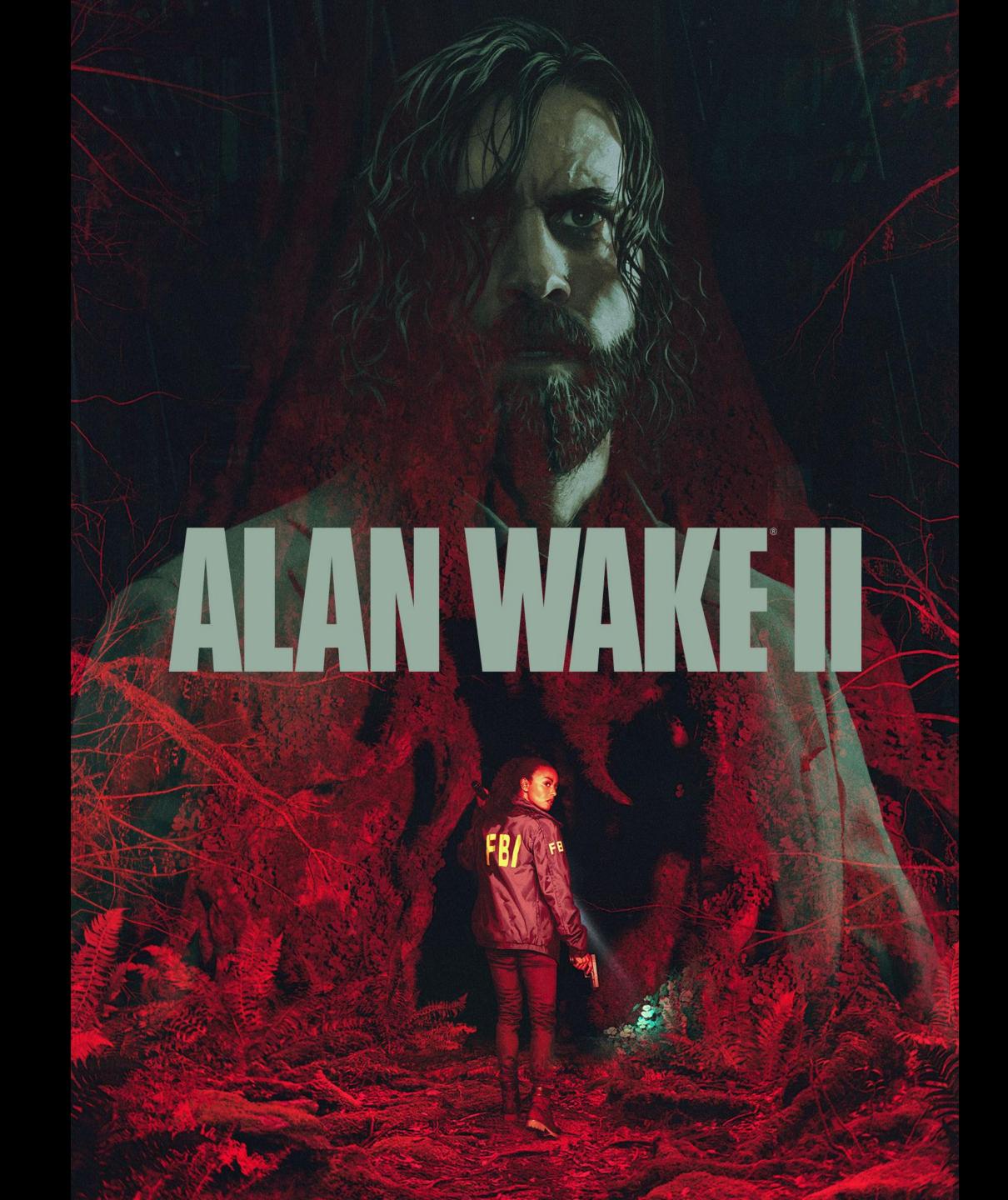


#### GAMES IN MARKET ALAN WAKE 2

Royalties grew compared to previous quarters this year in Q3.

Announced as October's monthly game for PlayStation Plus.

High quality games with critical acclaim, like Alan Wake 2, have the ability to sell for a long time in digital marketplaces.



#### GAMES IN MARKET CONTROL

We have focused on our marketing and sales since receiving full Control's publishing rights in early 2025.

Good sales traction continued in Q3, supported by large discounts and Remedy's 30-year anniversary celebrations.

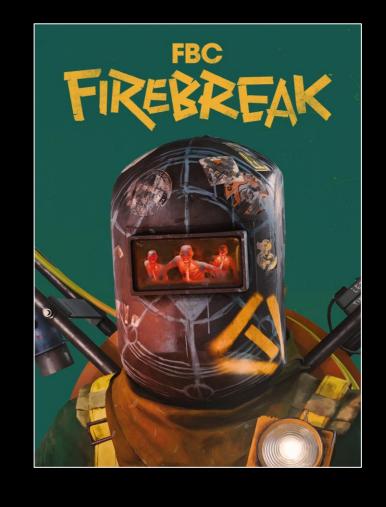
Growing focus on generating better sales and finding new audiences. Good initial traction found outside the Western markets.



## © REMEDY ENTERTAINMENT 202

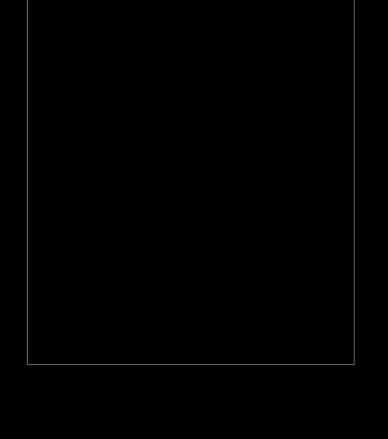
#### GAMES IN DEVELOPMENT











FBC: Firebreak POST-LAUNCH

DEVELOPMENT

Control 2

FULL PRODUCTION

Max Payne 1&2 remake

FULL PRODUCTION

WITH

New project

PROOF OF CONCEPT





#### STRATEGY AND TARGETS

OUR STRATEGY REMAINS UNCHANGED, AND WE HAVE A SOLID FOUNDATION TO BUILD ON





MAKE
DISTINCTIVE
CATEGORYLEADING
GAMES



WORK IN WAYS
THAT ENABLE
SUCCESSFUL
PRODUCTIONS



SELF-PUBLISH THE GAMES WE OWN

#### STRATEGY AND TARGETS

WE REMAIN COMMITTED TO DELIVERING ON OUR COMMUNICATED 2027 TARGETS.

#### **DOUBLE THE 2024 REVENUE BY 2027**

WITH CONTINUED GROWTH BEYOND THIS MILESTONE

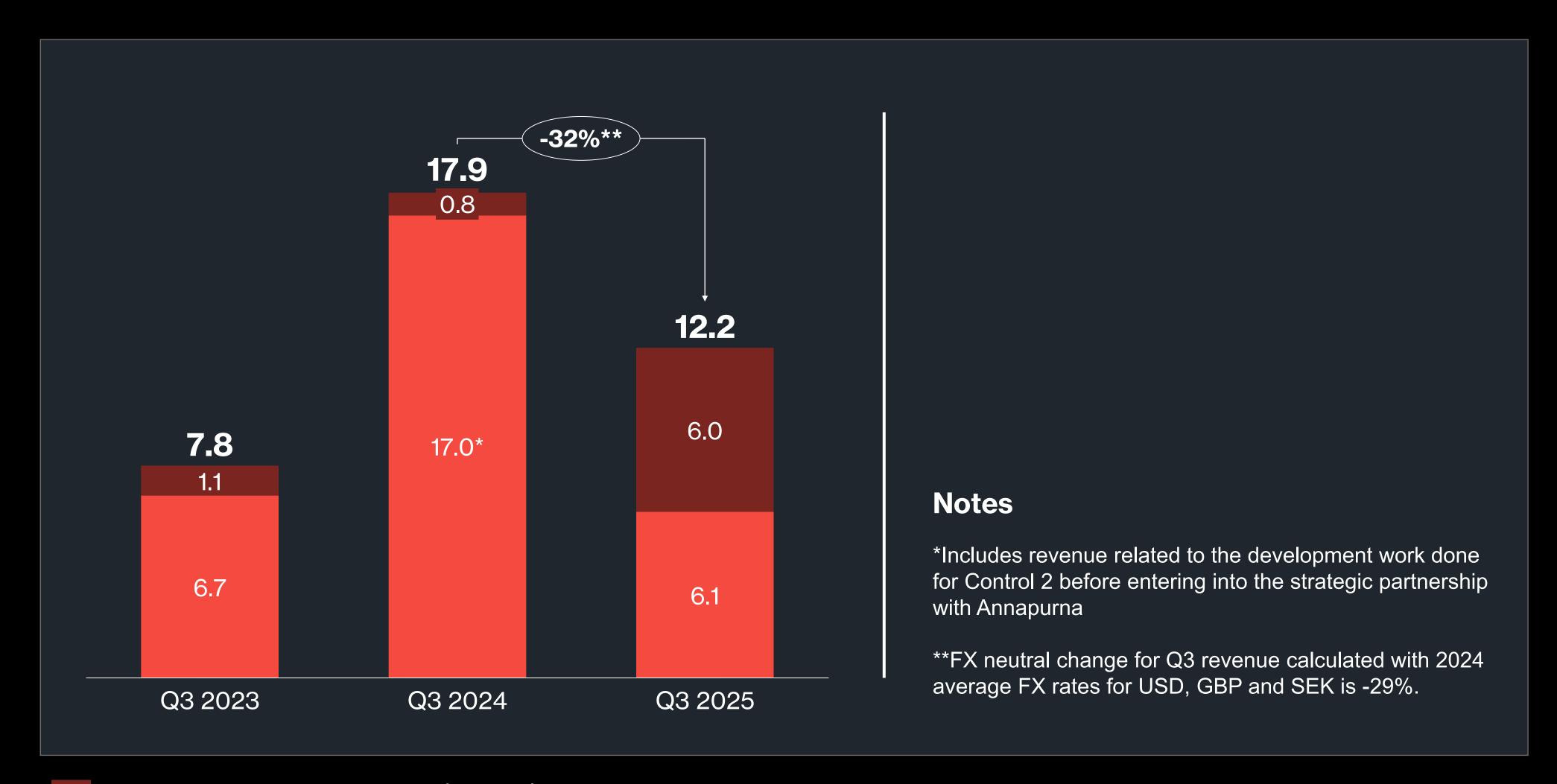
#### EBITDA MARGIN OF 30% BY 2027

AND MAINTAIN THAT MINIMUM LEVEL THROUGHOUT THE STRATEGY PERIOD



#### Q3 2025: REVENUE

#### SIGNIFICANT GROWTH IN GAME SALES

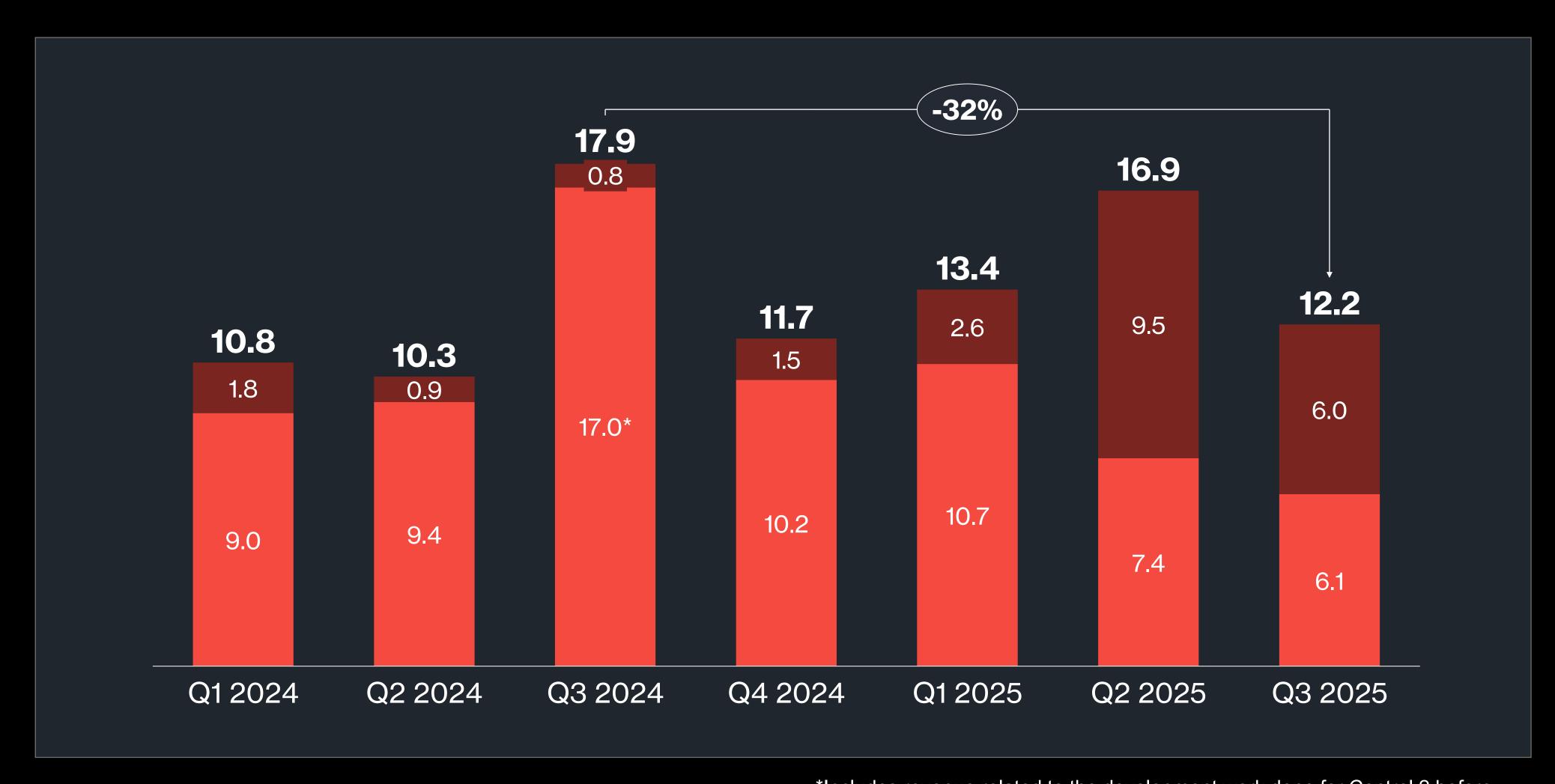


Game Sales and Royalties (EURm)

Development Fees (EURm)

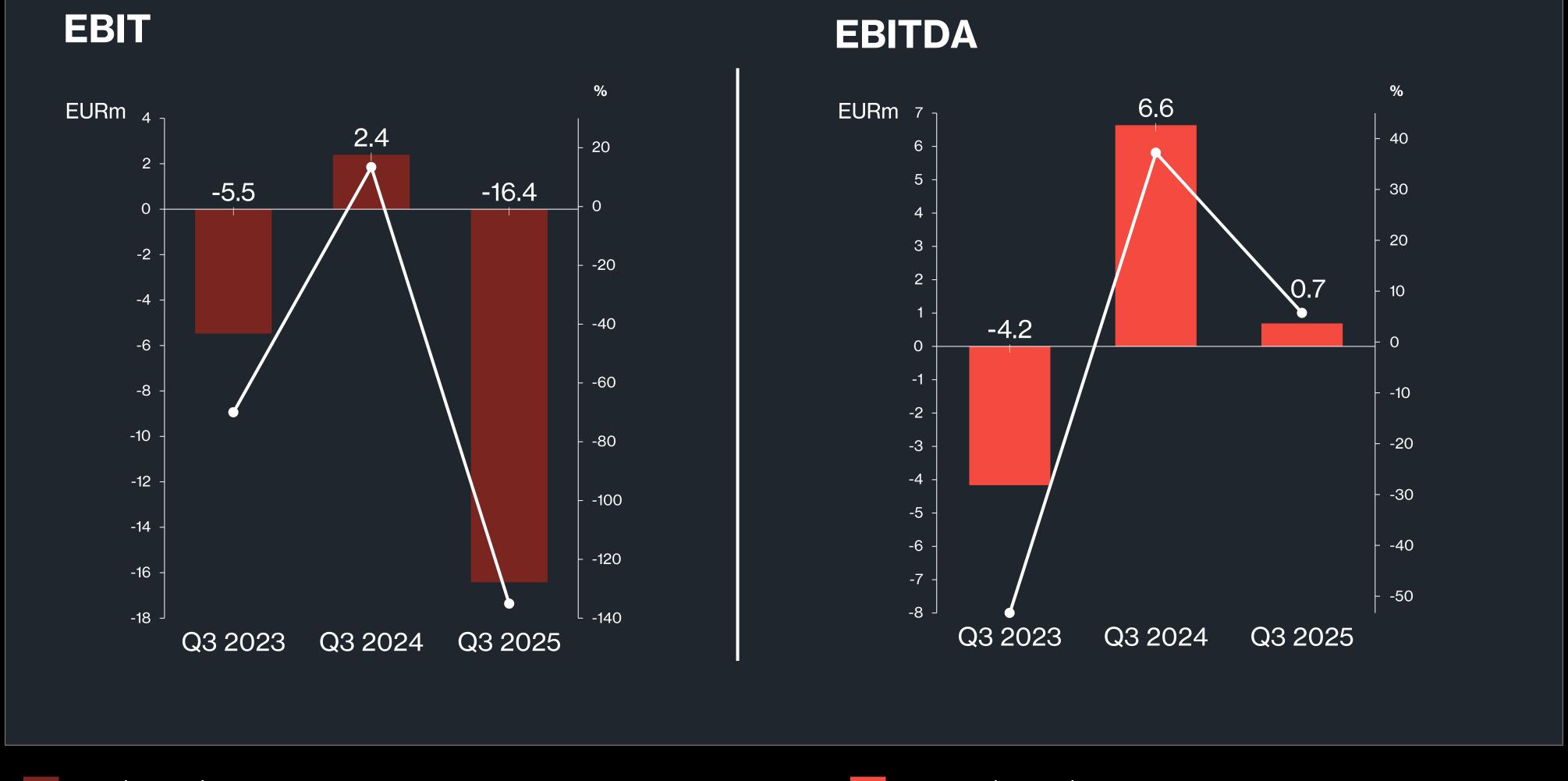
#### HISTORICAL BREAKDOWN OF REVENUE





#### Q3 2025: PROFITABILITY

#### PROFITABILITY AFFECTED BY FBC: FIREBREAK IMPAIRMENT







#### Q3 2025: PROFITABILITY



EXTERNAL DEVELOPMENT COST, CAPITALIZED DEVELOPMENT COST AND PERSONNEL COSTS



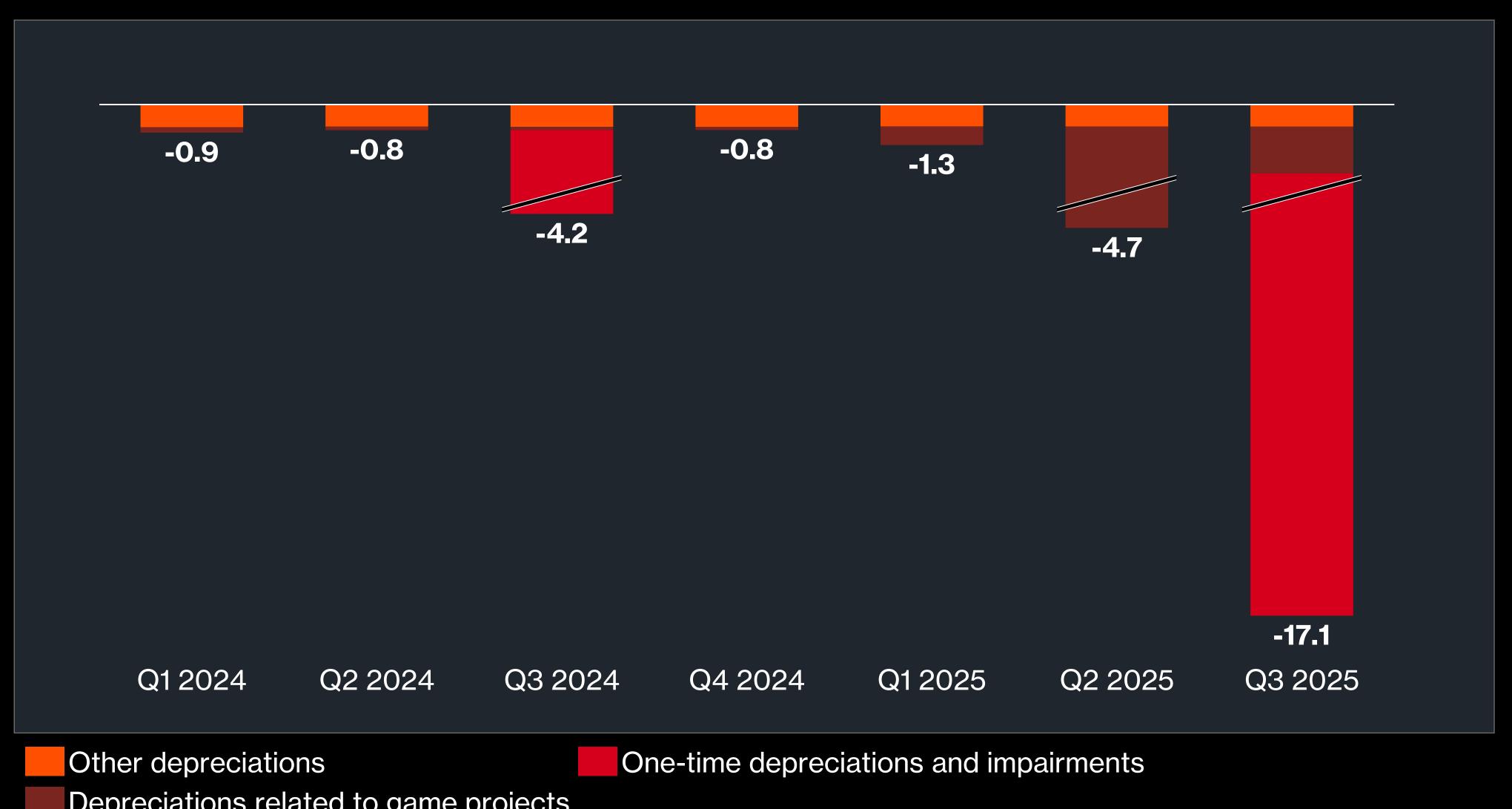
Ext Dev (EURm) unnetted

Personnel expenses (EURm) unnetted

Capitalized Dev Cost (EURm) unnetted

#### Q3 2025: PROFITABILITY

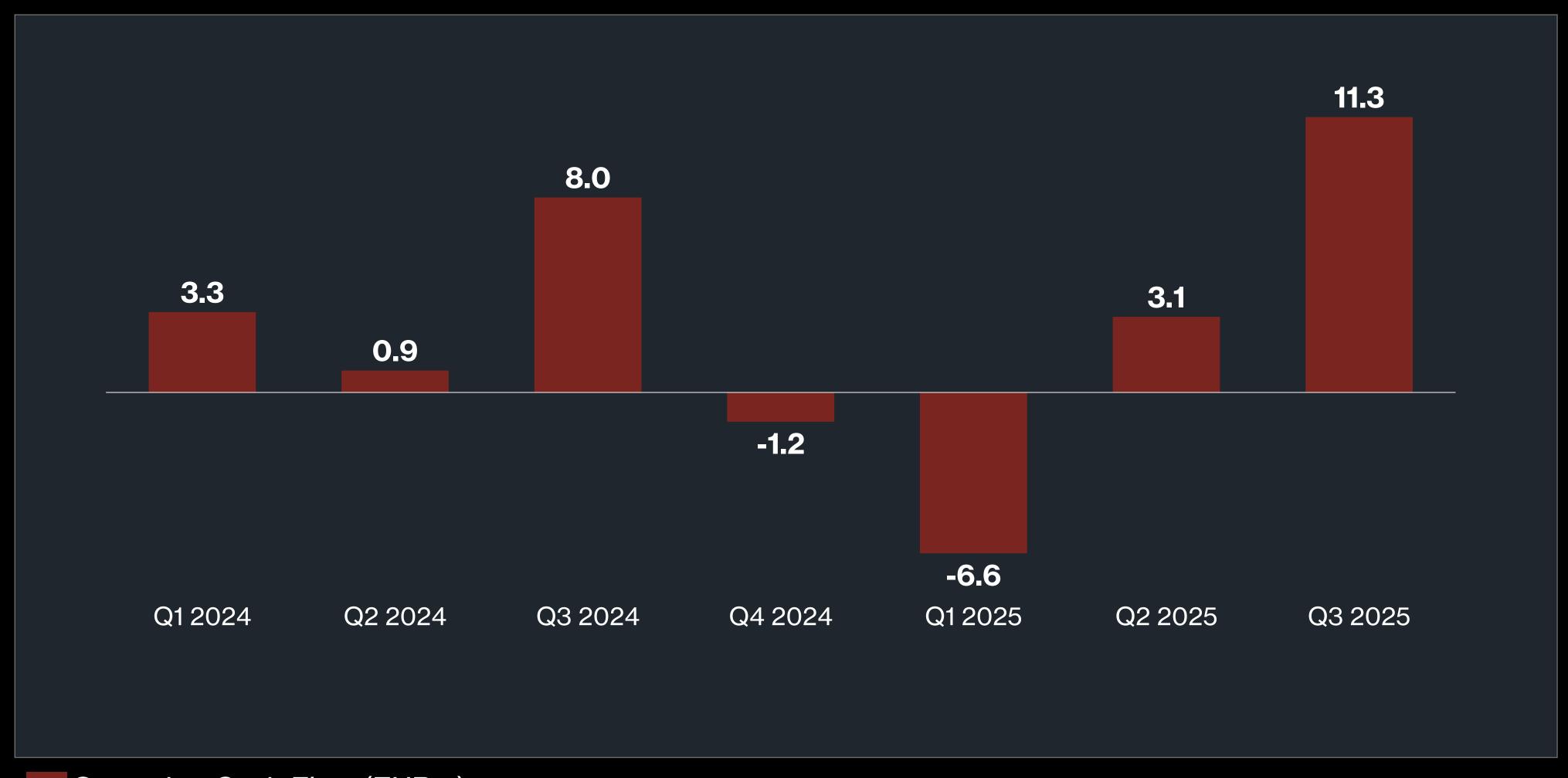
#### FBC: FIREBREAK IMPAIRMENT INCLUDED IN TOTAL DEPRECIATIONS



Depreciations related to game projects

#### Q3 2025: CASH FLOW

#### TIMING OF SALES PAYMENTS RESULTED IN A STRONG OPERATING CASH FLOW



Operating Cash Flow (EURm)

#### Q3 2025: CASH POSITION



#### CASH POSITION STRENGTHENED BY POSITIVE OPERATING CASH FLOW

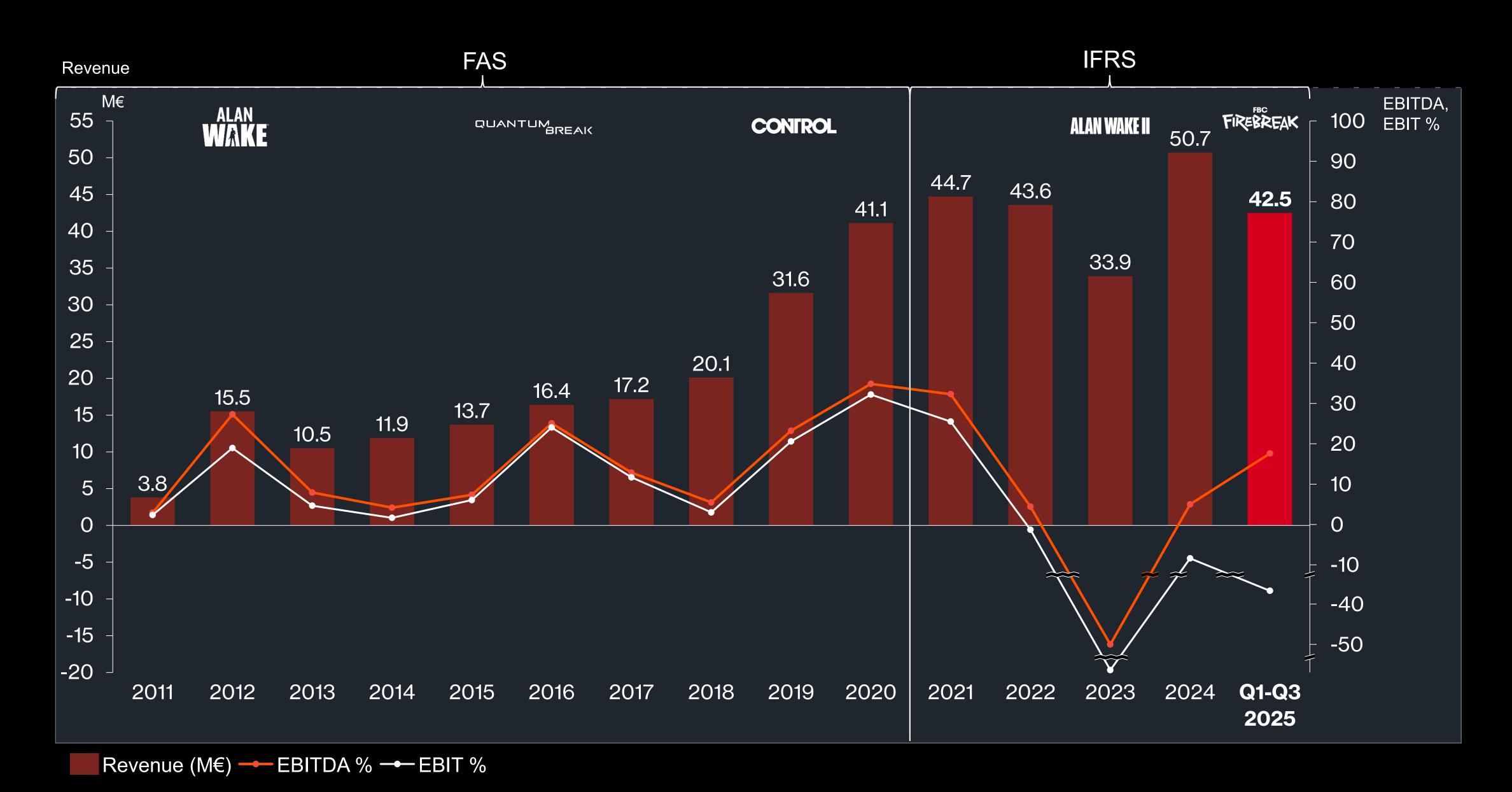


Financial Instruments (EURm)

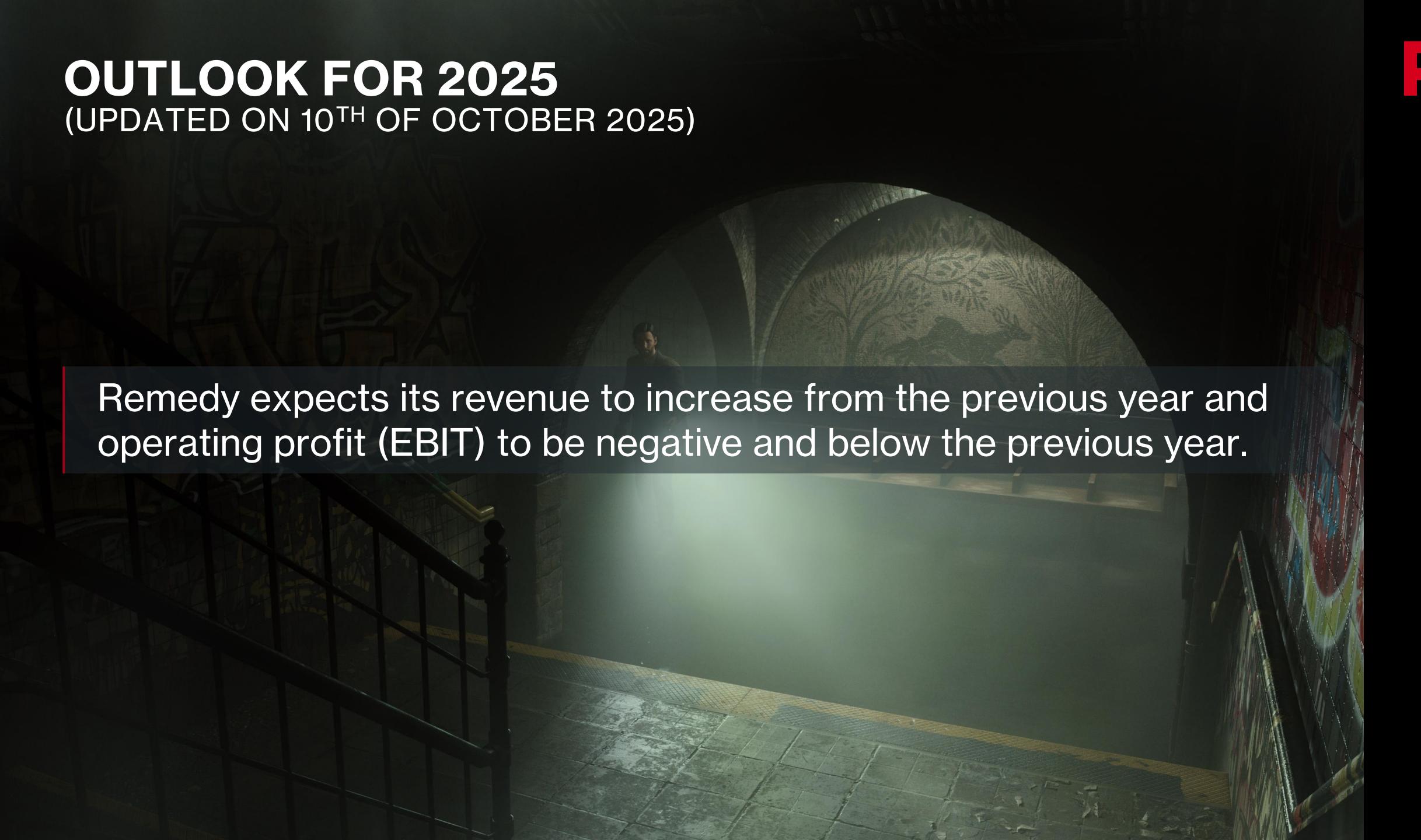
Cash and Cash Equivalents (EURm)

#### HISTORICAL REVENUE AND PROFITABILITY PROFILE









# Questions & Answers

#### Q&A INSTRUCTIONS

- Speakers will now take questions from the investors, analysts and media representatives
- Web participants: type in your question(s)





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RemedyGames

